

# Hivos in the World



Hivos presentation Biofach | February 23th, 2008

# Key Figures 2006

- 812 partners
- 32 countries
- 4 regional offices
- 4 country offices
- €76 million programme expenses
- 160 employees

# Core Activities

- Project cycle + logical frameworks
- Financing & capacity building
- Knowledge exchange for development
- Lobby & development education

# Civil Society Building

\* Human Rights and Democratization

\* Gender, women and development

\* HIV/AIDS

\* ICT and Media

\* Arts and Culture

\* Financial Services and Business Development

(trade financing, micro finance)

\* Sustainable Production

includes organic agriculture



**Sustainable Production**

# Sustainable Production

- Improve quality of production
- Better access to seeds, natural resources, land
- More responsible use of natural resources
- Strengthen technical and organisational capacity

# Sustainable Production

- **Access to markets**
- Focus on making value chains sustainable
- Shortening of chains
- Build technical and organisational capacity to strengthen negotiation position of marginalized groups

# Sustainable Production

## Target group:

Small Scale Producers willing to work as a group on improving quality of the product of the group, to be marketed as a group product

# Sustainable Production

## Multiparty arrangement:

- Farmer group sells
- Packing/processing
- Supermarket/exporter buys and dictates quality requirements
- Certifier checks and communicates improvement areas
- Trainer supports improvements
- Funder coordinates the arrangement

• **people  
unlimited**

*HIVOS*